

Local Businesses awarded Olympic Contracts!

"Applying for these contracts was very simple. The alerts we received were specific to contracts we were interested in bidding for. Once we completed our business profile we could apply for as many contracts as we pleased. The process was easy and in real time. CompeteFor provides a single platform for 2012 opportunities - which is great. The fact that we can access all these other contracts as well is brilliant!"

Haroon Memi, Sales Manager of Quadnet



Contract winners in North London

Translate Plus

Translate Plus, a SME based in Haringey, was awarded a contract by LOCOG to provide translation services for London 2012's main education website for schools and colleges.

Account Director, Per Severinsen, says "CompeteFor is an extremely efficient way to access contracts not just from the Olympic authorities but also within their supply chains. It has opened our eyes to all sorts of opportunities. Not only is the website easy to navigate, we also receive email alerts of relevant contracts in real time.

"CompeteFor is a great platform which I would recommend to other businesses" says Severinsen, "apart from our direct competitors of course!"

Promo2u

Promo2u, a small business specialising in sustainable promotional products, has been awarded contracts by both public and private sector buyers using the CompeteFor website, most recently providing TFL with new corporate badges.

David Cowell says, 'Accessing CompeteFor was simple for us. Because we had all our documents in place, registration took me less than half an hour. I immediately had access to contracts we previously wouldn't have known about. We have not won everything we've applied for but the ease of application and the automated email alerts has opened up a whole new stream of potential sales for us. I have a shortcut to CompeteFor on my desktop and still check it daily.'

Quadnet

Quadnet, a small business based in Waltham Forest, has won several contracts through CompeteFor to supply desktop and laptop computers, monitors and networking equipment to the London 2012 supply chain.



Working with North London Business

North London Business has helped businesses with the registration process on CompeteFor. They also refer businesses to other sites for suppliers to gain contracts.

They put information about CompeteFor in their website and business magazine and attend events to keep up-to-date with all the latest CompeteFor news.

"As members of the London Business Network and a partner of the London Development Agency we work to ensure businesses have the opportunities to pitch for new contracts."

For further information on CompeteFor visit www.competefor.com

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